



Wesco

We build, connect, power and protect the world.

Ingenuity delivered.



The World Is Changing

In today's business environment, market complexities are greater than ever. Supply chain continuity constraints, inflationary pressures and skilled labor shortages are challenging. Increased project complexity and technology convergence complicate projects. Meeting environmental and regulatory requirements and addressing health and safety concerns are also top of mind.

At the same time, industry trends drive change at an ever-increasing rate.



The demand for electrification is growing at twice the rate of overall energy demand driven by transport, connected devices and data systems protection.¹



An estimated \$3.5 trillion will be invested in infrastructure over the next five years to deliver 5G technology for the connected world.²



The number of IoT devices is forecasted to almost triple from 8.7 billion in 2020 to more than 25.4 billion worldwide by 2030.³



The smart grid market is expected to triple in size from 2019 to 2026 due to smart cities, advancements in digital network infrastructures, adoption of e-vehicles, and higher penetration of AI, IoT and automation.⁴

As your strategic supply chain partner, Wesco helps you navigate these industry trends successfully.

1. World Energy Needs, World Nuclear Association, 2020
2. Oxford Economics Report, 2019
3. Statista, 2021
4. Research and Markets, 2021

Ingenuity delivered.

We Help Life Run Smoothly

As a leading provider of business-to-business distribution, logistics services and supply chain solutions, Wesco is ready and able to help you navigate business complexities.



We serve those who drive productivity and progress, meeting business challenges with innovation and solutions that keep our world running and advancing.

For 100 years, our combination of scale and local expertise has provided focus and speed to transform the way you do business and, in turn, the way people work and live.



Expertise Wherever You Operate

With locations in over 50 countries, we serve you with the continuity and quality you trust, wherever your business takes you. We proudly support approximately 150,000 customers worldwide.

As your partner, you gain access to our broad portfolio of nearly 1.5 million products from approximately 50,000 suppliers.



Automation | Broadband | Electrical | Electronics
Lighting | MRO | Network Infrastructure | Pro A/V
Renewables | Safety | Security and Door Locking
Utility | Wireless | Wire and Cable

One of the Deepest and Most Innovative Portfolios in the Industry

With industry-leading brands, an unmatched services portfolio and deep industry expertise, we provide you with seamless end-to-end support from concept, to design, to deployment.

Delivering Expertise to Benefit Your Business



Increase Profitability

Completing projects on time and on budget is your top priority. Our dedicated teams can help improve installation and project readiness to benefit your bottom line. Leveraging flexible service models, we can reduce CAPEX while addressing compliance and local standards.

Improve Productivity

With the right supply chain partner, you can free employees to focus on business-critical functions. Engage with Wesco's technical experts to optimize designs, utilize our tailored contract administration program and benefit from our suite of e-business solutions.

Mitigate Risk

Protect your most important assets – employees, customers and processes. With access to the world's most respected and trusted product brands and Wesco's supply chain expertise, we can help strengthen your supply chain resiliency.

Ingenuity delivered.



Global Supply Chain and Distribution Expertise

End-to-End Supply Chain Services

Drive efficiency and profitability with innovative and customizable services that help you work smarter. Our portfolio includes advisory services, supply chain management, logistics and transportation, procurement, warehousing and inventory management, as well as kitting and labeling, limited assembly of products and installation enhancement.

Advisory Services:

Engage with our experts on a wide range of services – from tailoring and optimizing solutions to advanced digital consulting.

Installation Enhancement Services:

Speed and streamline deployment to reduce installation costs.

Project Deployment Services:

Orchestrate complex projects to help drive consistency, scalability and efficiency.

Supply Chain Services:

Improve working capital and reduce inventory total cost of ownership.

Integrated Supply:

Design and implement purchasing and inventory management programs to help reduce total costs while improving supply chain performance.

Distribution and Sourcing Excellence

With industry-leading products from world-class suppliers, we are your strategic partner in sourcing and inventory management. You can save, reduce costs and mitigate risk with our product enhancement services and digital capabilities.

A leader in global logistics, Wesco delivers product where and when you need it with customs and compliance expertise.



Ingenuity delivered.

Your Partner in Innovation

An Innovation Ecosystem

Through continual collaboration and innovation, we meet our customers' and supplier partners' evolving needs. We partner with you to find better ways of working.

Our innovation ecosystem enables co-creation across:



Big data



Connected solutions



Extensible frameworks



Marketplaces



Digital products

Leveraging Emerging Technology

By harnessing emerging technologies, we deliver transformational solutions with real-world value.

Electrification, Green Energy and Grid Modernization:

Electric vehicle charging networks, data system protection, connected devices and sensors, lighting and energy management, smart metering, grid management

24/7 Connectivity:

Digital network infrastructures, real-time inventory visibility, critical materials tracking, supply chain optimization and risk mitigation, broadband program management

Automation and IoT:

Connected solutions enabled by artificial intelligence and machine learning drive deeper insights and support process automation, energy management, occupancy intelligence, environmental assurance, security, safety and centralized building control



IoT Advisory and Professional Services

Through our domain expertise we help businesses unlock new revenue streams, efficiencies and possibilities by using an IoT consulting approach that integrates strategy, technology and best practices to help drive smart outcomes.

Advisory and Discovery:

Explore use cases and objectives with customer

IoT Strategy Consulting:

Outcome-based workshops and IT/OT alignment

Architecture and Design:

Readiness assessments, roadmaps and specification

IT/OT Solution Engineering:

End-to-end solution development

Implementation:

Installation enhancement services and access to thousands of integrators

Support Services:

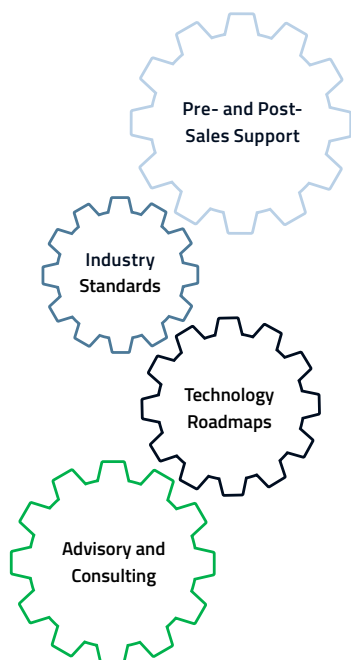
Success management, monitoring and continuous improvement consulting

IoT Innovation Ecosystem

Co-Creation and Collaboration

Wesco built the IoT Innovation Ecosystem to collaborate and co-create with industry-leading partners that represent the entire technology stack and value chain. This ecosystem is committed to solving customer challenges and delivering solutions with meaningful ROI.

- Utility Grade Infrastructure manufacturers
- Camera and sensor manufacturers
- Network equipment manufacturers
- Software and platform manufacturers
- Intelligent devices and controls manufacturers
- Integrator and consulting partners



Global Technology Services and Support

Our technical specialists and expert engineers help you harness information for data-driven intelligence and better business outcomes. Our team has expertise in connected devices and IoT, network infrastructure, sensors, wireless, cloud and edge computing, broadband, 5G and wireless.

Consulting and Advisory Services:

- IoT consulting
- Digital solutions consulting
- Technology roadmap and specification development
- Solution and application engineering
- Proof of concept (POC) testing
- Application drawings
- Codes and standards interpretation
- Installation recommendations and technology testing
- Education and training

Wesco Delivers Smart, Connected Solutions From Ideation to Realization

Ingenuity delivered.

Committed to Excellence, Today and Tomorrow



[View our 2022 Sustainability Report](#)

Environmental Responsibility:

We are committed to sustainability excellence while assisting customers and suppliers in attaining their own sustainability goals.

Wesco is actively working toward 2030 sustainability milestones, including:

- Reduce Scope 1 and 2 GHG emissions by 30%
- Reduce landfill waste by 15%
- Reduce total recordable safety incident rate by 15%

Social Responsibility:

We are proud to be an industry leader in inclusion and diversity. By actively building and engaging our diverse employee base and expanding our business with diverse suppliers, we are working to foster a culture of inclusivity and empowerment.

Wesco has also strengthened strategic relationships with a diverse network of supplier partners and increased community involvement through support of Habitat for Humanity and American Red Cross.

Corporate Governance:

We uphold the highest ethical business actions and maintain highly focused, documented ethical standards and trainings for employees across all functions.

Outstanding Reputational Performance

We are proud to be recognized for our accomplishments as a great employer, a responsible company and an admired global leader.

Supply Chain:

- Institute for Supply Management Supply Chain Trailblazer Award, Innovation category, 2022
- Supply & Demand Chain Executive Top Supply Chain Projects, 2020-2022
- National Minority Supplier Development Council

Innovation and Excellence:

- Modern Distribution Management Top Electrical, Data and Security Distributors (#1), 2022
- Electrical Wholesaling Top 150 Electrical Distributors (#1), 2022
- Top Distributors Used by the SDM 100, 2022
- Cabling Innovators Awards, Platinum Honoree, 2022
- Fortune's World's Most Admired Companies – Wholesale Diversified, 2022
- CIO 100 Awards

Environmental, Social and Governance:

- Baron's Most Sustainable Companies, 2022
- 10 out of 10 MSCI rating for superior safety performance
- ISO 9001 and ISO 27001 certifications
- Bloomberg Gender-Equality Index, 2019-2023



Our Promise

Wesco is committed to continuously bring the problem solving and innovative thinking needed to address your most important supply chain challenges.

As your strategic partner, we work smarter, drawing on our unique skills, experiences and insights to deliver solutions that move us all forward.



Ingenuity delivered.

Wesco.com

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