



# *Your **ONE** Source*

for Data Communications, Security and Electrical Solutions

*Supply Chain Solutions*



## *Rely on us as your source for Supply Chain Solutions.*

WESCO is much more than a data communications, security and electrical distributor. We are a full-service, global supply chain company providing you with leading products, services and solutions to meet your MRO, OEM and capital project requirements.

A majority of Fortune 500 companies use WESCO as their “one-stop shop.” The breadth and depth of our capabilities, geographic footprint and supply base enable us to meet your needs and provide continuity to your operations.

As part of WESCO, Communications Supply Corporation (CSC) is the world’s fastest-growing, global distributor of data communications and security solutions. WESCO CSC has expertise in the latest technologies from all industry-leading manufacturers and can provide you with unmatched extra effort and value-added solutions.



“Our vision is to be a global leader of supply chain solutions, a company that is known for the best customer service and the best people.”

▶ **John Engel**  
*Chairman, President and  
Chief Executive Officer*





# WESCO Value Creation Process



## Upgrade your business with **Value Creation.**

Companies face many challenges in today's competitive business environment, including cost reduction and improving productivity, service, quality and safety. The WESCO Value Creation Process can help our valued customers overcome these challenges.

Using the WESCO Value Creation Process, we identify your business requirements and align our services to implement a solution customized to your needs. With access to over 50 Value Creation Solutions, your account manager and implementation team will help you reduce operational costs, improve efficiencies, enhance safety and minimize waste.

*Gain significant advantages. Enjoy tremendous cost savings.* Upgrade your business to a new level of competitiveness with WESCO Value Creation.



## Providing Value Creation Solutions for:

- Data Communications
- e-Business
- Energy & Sustainability
- Engineering Services
- Production Support
- Safety
- Security
- Supply Chain Optimization
- Training
- Working Capital

Delivering real impact to a customer's bottom line takes more than simply selling product. In addition to great day-to-day service, our sales team is committed to understanding your business and identifying Value Creation Solutions that help you reduce operational costs.





*Your Trusted Advisor*



# Get trusted advice for your Data Communications and Security needs.

**Dedicated expert support** — Together, your account manager and our expert support teams can assist you with specialized advice. They can help you with data center infrastructure, secure networks, outside plant solutions, surveillance systems, commercial A/V and much more.

**Preferred contractors and integrators** — Your account manager has access to a wide network of trusted contractors and integrators. We work with you to understand your project's needs and help you select the right installation partner.

**Emerging technology from leading manufacturers** — We have the latest data communications and security products in stock and ready to ship. Whether you're installing IP security, a Distributed Antenna System, IP Lighting or a Passive Optical Network, WESCO CSC can supply you with the newest innovations.



## Solution Categories:



Enterprise Networks



Data Center



Physical Security



Secure Networks



Outside Plant



Commercial A/V



*Data Communications and Security*





## Make a valued addition to Your Network.

### Data Communications

WESCO CSC data communications solutions support every aspect of your network and data center infrastructure. Our knowledgeable representatives have experience in healthcare, higher education, corporate, industrial, outside plant, retail and government applications. By working closely with our industry-leading suppliers and contractors, WESCO CSC can help you meet the demands of your mission-critical systems.

#### WESCO CSC offers:

- Network Cabling and Connectivity
- Network Cabinets and Racks
- Network Electronics and Wireless
- Passive Optical Networks (PON)
- Power, Cooling and Monitoring
- Underground and Aerial Plant Equipment
- Distributed Antenna Systems
- And much more

## Protect your Premise, Property and Personnel.

### Security

WESCO CSC understands the unique security challenges facing hospitals, universities, government buildings, entertainment complexes and other commercial properties. From loss prevention to life safety systems, we offer solutions to meet your every security need. WESCO CSC partners with skilled integrators and industry-leading manufacturers to provide security solutions that operate seamlessly with your network and in any environmental condition.

#### WESCO CSC offers:

- Surveillance Systems
- Servers and Storage
- Access Control Systems
- Communications Systems
- Commercial A/V
- Speakers, Horns and Strobes
- Monitors
- Low-Voltage Cabling
- And much more

## Value Creation Solutions

WESCO CSC offers Value Creation Solutions to support every facet of your network infrastructure and physical security.

#### Data Communications

- Cellular and Wireless Network Evaluations
- Data Center Assessments
- Design and Engineering Services
- Energy Audits
- LAN Assessments

#### Security

- Advanced Camera Configuration
- IP Addressing
- Kitting and Labeling
- Rack and Stack Builds
- Surveillance Server Optimization

# Global Supply Chain Expertise

Consolidating the supply chain for international business requires strategic planning, attention to detail and logistics expertise. Leveraging our international footprint, we provide global coordination with the combined benefit of local support.





## Consolidate your Global Supply Chain.

WESCO is a leading global distributor of data communications, security and electrical solutions, making us uniquely positioned to consolidate your supply chain. With over 1 million products, a global footprint, and more than 50 Value Creation Solutions, we can design a global supply chain solution to improve your business's performance.

### Hundreds of international locations serve you worldwide.

- Global implementation teams provide flawless execution
- International presence with local sales and support
- Export compliance program ensures safe passage of exports

In all major global markets, you can count on same-day order fulfillment, on-time performance and unmatched extra effort from your local, dedicated support. Every branch location tailors its inventory to meet local customer needs, while regional distribution centers offer access to thousands more products and often provide next-day delivery.

## Around the World ... or Across the Street ...



## ...We Keep Your Business Running.

- Dedicated single point of contact and local support
- National inventory supporting industry-leading manufacturers
- Best-in-class distribution and support services
- Will-call service available at branches and distribution centers
- Flexible credit options designed for your business

**“Our success has been built on a simple philosophy: Listen to our customers and provide outstanding service. Our expertise, industry-leading manufacturers and value-added supply chain services keep your business running...around the world and across the street.”**

► **David Bemoras**  
Group Vice President and  
General Manager  
WESCO CSC



**WESCO**<sup>®</sup>

WESCO Distribution, Inc.  
225 West Station Square Drive, Suite 700  
Pittsburgh, PA 15219  
Phone: 412.454.2200  
[www.wesco.com](http://www.wesco.com)



**CSC**<sup>®</sup>  
Communications Supply Corporation  
A SUBSIDIARY OF WESCO DISTRIBUTION, INC.

Communications Supply Corporation  
200 East Lies Road  
Carol Stream, IL 60188  
Phone: 877.462.7279  
[www.gocsc.com](http://www.gocsc.com)