



WESCO[®]
UTILITY

Public Power Solutions

WESCO Utility can help co-ops and municipalities keep their generation facilities and T&D networks operating at peak capacity. Whether your supply model is based on multi-year contracts, spot purchasing, or government schedules, WESCO can fulfill your material needs on time and in accordance with your policies.

We are Powerful, We are WESCO

Let our Strengths Become Yours

WESCO is the distributor of choice for co-ops and municipalities seeking solutions to their utility, electrical, and broadband procurement requirements. Our comprehensive portfolio of Value Creation Solutions includes sourcing, category management, materials management, and system-wide logistics services that enable us to assist utilities in optimizing their overall core supply chain processes and minimize total cost.

Core Products

- Communications & Security
- Distributed Generation
- Electric Vehicle Charging Infrastructure
- Equipment/Supplies
- Fiber / FTTH / Rural Broadband
- Indoor / Outdoor Lighting
- Industrial MRO / Safety / PPE
- Metering & SmartGrid
- Renewables
- Smart Grid
- Smart Poles
- Substation Equipment
- Transmission & Distribution
- Wire & Cable

Fiber Broadband Deployment

WESCO is committed to providing utilities the products, services and expertise they need for successful FTTH deployment.

Fiber Optic Services

WESCO provides a number of services specifically for FTTH networks, in addition to any customized solutions your unique project may require.

- Consultation
- Cutting Fiber Optic Cable to Custom Length
- Kitting, Logistics and Inventory Management
- Product Demonstration & Training
- Project Management
- Project Planning / Make-Ready
- System Design
 - Hybrid Fiber Coaxial (HFC) System Design
 - Passive Optical Network (PON) System Design
 - Radio Frequency Over Glass (RFoG) System Design

Fiber Optic Products

WESCO delivers the products for building scalable, future-ready and cost-effective fiber networks. Our unmatched investment in inventory, coupled with our excellence in customer service, will ensure your fiber projects stay on schedule.

- Cable
- Consumables
- Connectors
- Assemblies & Patch Cords
- Cabinets & Enclosures
- Terminals
- Racks & Panels
- Splice Closures
- Splitters & WDMs
- HFC/PON Distribution Actives
- HFC Passives
- Test Equipment
- Preparation, Inspection & Cleaning Tools
- Splicers & Cleavers
- OSP Products



Smart Technology Solutions

WESCO is positioned to support the future growth of a number of new smart technologies by delivering designs, products and supply chain solutions to utility networks and communities.

Smart Grid

Smart grid digital technology allows two-way communication between the utility and its customers providing more efficient transmission of electricity, quicker restoration after outages, and reduced costs for utilities.



Lighting

WESCO offers robust lighting solutions and layouts for utility applications including options for facility, outdoor, street, and venue lighting.



Electric Vehicle Charging Infrastructure

Electric vehicles increase energy security, improve fuel economy, lower fuel costs, and reduce emissions. WESCO is helping utilities and municipalities meet the growing demand for charging infrastructure and equipment.



Distributed Generation

Combining solar, wind, natural gas and hydro generation into a single controlled network helps support delivery of clean, reliable power to additional customers and reduce electricity losses along transmission and distribution lines.

Renewables

WESCO is a trusted resource for renewable energy solutions such as solar and wind integration that provide clean, inexhaustible and increasingly competitive energy.

Smart Poles

Smart poles increase efficiency and reduce energy costs while providing options to incorporate software controls, electronics and sensors that can receive and transmit data.

Service Capabilities

Turnkey Advanced System Installation Services

WESCO provides full service, electric, gas and water AMI system installation services with a national network of experienced, proven contractor partners. Installation Services include, but not limited to:

- Advanced Electric/Water/Gas Metering Infrastructure Systems
- Private/Public WAN/NAN & IOT Solution Infrastructure Systems
- Meter/IOT Device Retrofit & Kitting Projects

Project Management Services

WESCO provides comprehensive project management services and offers customers a single point of contact while streamlining the process and offering direct access to the latest communications and metering technologies. Project Management Services include, but not limited to:

- Purchasing / bill of materials / invoicing
- Customer and vendor approval cycles
- Vendor communications/negotiations
- Logistics – staging, storage and kitting
- Change / risk management
- Monitor and control
- Reporting and Close out activities

Emergency Response Support

- Storm and Emergency Response Kits
- 24/7 access to a highly motivated resource team that has successfully supported restoration events for events such as hurricanes, heat waves, fires, wind, tornadoes, snow storms, pandemics and other disasters
- Mobilizes resources from throughout the country, sending drivers, trucks, material, buyers, and warehouse workers to the point of need quickly and efficiently
- Annual Incident Planning and Training
- Accurate material lists of “must-have, never-out” items to streamline the procurement timeline and minimize waste

Material Management

- Project and Sub-Assembly Kits
- Assembled by job order and consolidated for shipment
- Store material in our supporting branch locations
- Ship to staging areas for contractor pickup

Technology

- Customer Interface Solutions
- EDI
- eCommerce
- Punchout Technology
- Collaborative Alliance Portal for 24/7 Data Access
- Point-of-Use Technology

Additional Services

- On-site Job Trailers
- Lean Warehousing
- Repair Services
- Photometric Layout and Design Capabilities
- Government Awarded Contracts with Sourcewell, NPP, and Omnia

HEADQUARTERS

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WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturer (OEM) products, construction materials, and advanced supply chain management and logistic services. 2018 annual sales were approximately \$8.2 billion. The company employs approximately 9,100 people, maintains relationships with approximately 30,000 suppliers, and serves approximately 70,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates 10 fully automated distribution centers and approximately 500 branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

