



**WESCO<sup>®</sup>**  
**UTILITY**

# Utility Contractor Solutions

WESCO Utility is the distributor of choice for contractors seeking effective solutions for facility electrical, transmission and distribution (T&D), and communications product requirements. Our enhanced visibility tools for real-time analytics, tracking information, and performance metrics result in demonstrable savings, helping you maximize your budget.





# Service Capabilities

WESCO Utility is focused on delivering the products and services contractors need to support building and maintaining utility infrastructure. Buying through a local branch or online through our eCommerce site, contractors have access to the complete suite of WESCO utility, MRO, tools and safety products and customizable services such as job site trailers, vending solutions, eStock and more.



## Substation, Transmission & Distribution Solutions

As a leading supply chain and stocking distributor, we deliver electrical products and services for substation, transmission line, underground distribution, and overhead distribution line applications.

- RFQ Breakdown
- Project Management Scope from 69kV to 765kV
- Tooling Support
- Engineering Review / Coordination

## Talented Teams



### Engineering

- Structure Fabrication Designs
- General Layouts
- Field Support
- Internal Standards Development



### Estimating

- BOM
- Full Takeoff Capabilities
- Proposal Development



### Operations

- Inventory
- Logistics
- Warehousing
- Labor







## Logistics

### Emergency Response Support

- Storm and Emergency Response Kits
- 24/7 access to a highly motivated resource team that has successfully supported restoration events for events such as hurricanes, heat waves, fires, wind, tornadoes, snow storms, and other disasters
- Mobilizes resources from throughout the country, sending drivers, trucks, material, buyers, and warehouse workers to the point of need quickly and efficiently
- Annual Incident Planning and Training
- Accurate material lists of “must-have, never-out” items to streamline the procurement timeline and minimize waste

### Material Kitting

- Project and Sub-Assembly Kits
- Assembled by job order and consolidated for shipment
- Store material in our supporting branch locations
- Ship to staging areas for contractor pickup

### Technology

- Customer Interface Solutions
- EDI
- E-commerce
- Punchout Technology
- Collaborative Alliance Portal for 24/7 Data Access
- Point-of-Use Technology



# An Ever-Growing Portfolio of Solutions

## Hamby-Young Power Packaging

Industry leader in the material supply and power packaging business, specializing in high-voltage applications up to 765kV. Bundled solutions are for substation, transmission, distribution line, fiber optics, and URD projects, each tailored specifically to the needs of the customer and the requirements of the project.

## KVA / Modern Wholesale Packaging Services

Specializing in underground medium and high-voltage material packaging, our expert team provides customized sizing, kitting, and packaging services for complex projects, highly specialized needs, and essential distribution components including overhead line products, heat trace cable systems, and fiber optic construction materials.

## Hi-Line Value Added Services

Offers a number of specialized services designed to keep tools and equipment in working condition to meet ANSI/ASTM standards and OSHA compliance regulations. These include:

- Rubber goods testing, cleaning, & storage
- Fiberglass tool & equipment restoration and repair
- Custom grounds and jumpers
- Tool repair
- Truck Inventory & Replenishing Program

## Hi-Line Tool & Maintenance Repair

Hi-Line's certified repair house is managed by highly skilled and trained technicians with the experience, tools, and a warehouse stocked with thousands of parts and components to ensure your tools are repaired quickly and expertly. Hi-Line is certified by dozens of manufacturers to be sure your repair is in compliance with manufacturer specifications.

## Our Competitive Advantage: Our People

We emphasize the personal and professional benefits of working together as one high-performance team with all efforts focused on satisfying customers.

## WESCO Locations

WESCO operates distribution centers in the United States, and Canada and has over 500 branches in North America and select international locations. With its large national footprint, WESCO offers local support to meet your utility needs. Visit the Branch Locator on [www.wesco.com](http://www.wesco.com) to find the dedicated utility branch closest to you.



### HEADQUARTERS

WESCO Distribution, Inc.  
225 W. Station Square Drive  
Suite 700  
Pittsburgh, Pennsylvania 15219  
(412) 454-2200  
[www.wesco.com](http://www.wesco.com)  
[buy.wesco.com](http://buy.wesco.com)  
[utilitiesales@wesco.com](mailto:utilitiesales@wesco.com)

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturer (OEM) products, construction materials, and advanced supply chain management and logistic services. 2018 annual sales were approximately \$8.2 billion. The company employs approximately 9,100 people, maintains relationships with approximately 30,000 suppliers, and serves approximately 70,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates 10 fully automated distribution centers and approximately 500 branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

