Featured Contract:



Sourcing. Strategy. Savings.

Contract # CNR01238 **Expires October 2019**

WESCO is a leading distributor of electrical construction products, electrical and industrial maintenance, repair, and operating (MRO) supplies, and is the nation's largest provider of integrated supply services.

We maintain relationships with over 25,000 suppliers, and serve more than 80,000 active customers worldwide. Major markets include commercial and industrial firms, contractors, government agencies, educational institutions, and utilities. With nine distribution centers and approximately 500 full-service branches, WESCO

Communications Supply Corporation (CSC), a subsidiary of WESCO Distribution, distributes a full range of data communications and security solutions. CSC and WESCO form the largest electrical, security and data communications network in North America.

Our sales force has a passionate commitment to understanding your day-to-day and project needs and will strive every day to get you the best products, the most robust technical expertise and the most cost-effective procurement solutions available.





provides national coverage with local service.



Key Manufacturers

- 3M
- AFI Aiphone
- Altronix Corp.
- APC
- Appleton
- Arecont Vision LLC
- Atlas Sound
- B-Line by Eaton Belden
- BerkTek
- Bogen
- Brady
- Burndy Bussmann by Eaton

- Cablofil
- Cantex
- Chatsworth Products Inc. (CPI)
- Circa Tel
- Cisco
- · Code Blue Corporation
- CommScope
- Corning
- CRC Industries
- · Cree Lighting
- · Crouse-Hinds by Eaton · Current powered by GE
- · Cutler Hammer

- Duracell
- Eaton
- **Edwards Signaling**
- **EGS ETP NEER**
- Fiko
- Endot
- Erico
- Eveready
- Federal Signal
- Ferraz Shamut
- Fluke
- General Cable
- Hitachi
- Hoffman

- Hubbell
- **IDEAL Industries** Intermatic
 - Klein Tools
 - Leviton
 - Liebert

 - Maxcell
 - McGill
 - Middle Atlantic
 - Midwest
 - Mohawk
 - Mvers
 - O-Z/Gedney
 - Optical Cable Corp.

- Ortonics
- Panduit
- Pass & Sevmour
- Pelco
- PLP
- Raritan
- Rav-o-Vac
- Red Dot
- Siemon
- Sola/Hevi-Duty
- Super Strut
- Superior/Essex
- T&B Catamount T&B Steel City

- Talk-A-Phone
- TE Connectivity
- Thomas & Betts
- **TII Technologies**
- Transition Networks
- **Tripplite**
- Universal Lighting Valcom
- Viking
- Wiremold
- Wiring Devices-
- Kellems
- Woodhead

Product Offering

- Audio & Paging
- **Batteries**
- Boxes, Enclosures, Cabinets
- **Building Entrance** Protection Cable, High & Low
- Voltage Cable Assemblies
- Cable Tray
- Cameras
- Conduit, Raceway
- Connectors, Couplers Controls, Relays, Timers

- Data Cable- Cat5E, Cat6
- DVR's
- **Electrical Distribution**
- **Emergency Phones**
- **EV Charging Fasteners**
- Fans, Heaters, Ventilation
- Fiber Optic Cable Fiber Optic Connectivity
- **Fuses**
- Innerduct
- Jacks, Faceplates, Panels
- Lamps, Ballasts, Fixtures

- Lugs, Terminals, &
- Connectors **Maintenance Supplies**
- Mass Noti ication
- **Motor Controls Networking Equipment**
- OSP Cable **Outlet & Switch Boxes**
- Raceway
- Server Cabinets

Solar

- **Splicing Enclosures**
- Switches Safety/ Signaling/Time

- Tape, Aerosols, & Tie Wraps
- Telecom Racks & Cabinets
- Termination, Tape,
- Splicing, Marking
- Test Equipment Tools - Hand & Power
- Transformers
- Wire & Cable
- · Wiring Devices



Contract Benefits



Sourcing. Strategy. Savings.

- · Competitive pricing
- · Included freight on stock orders
- · Large order discounts
- · Volume tier price rebate
- eProcurement/SciQuest
- · Emergency service

Activate the WESCO Contract

- 1. Go to www.eandi.org
- 2. Scroll down to "Suppliers" and Click on "View All"
- 3. Click on the WESCO logo
- 4. Click on "Account Enrollment Form"
- 5. Fill out form and submit
- 6. You will be notified that your registration has been received
- 7. You're ready to order!

Ordering Options

- Call 877-851-4623 and ask for the E&I service desk
- Order online at buy.wesco.com
- If you are currently working with WESCO or CSC your ordering process will not change. Please contact your local sales representative.
- If you would like a local contact e-mail e&i@wesco.com

Questions

- If you have questions about the ordering process, call 877-851-4623 and ask for the E&I service desk.
- If you have questions about the E&I WESCO program contact your Member Relationship Executive (MRE).

WESCO Product Related Services

Full suite of service solutions that help select, customize and assess various products, equipment and processes at your facilities.

Data Center and Network Closet Assessment

- Health checkup of critical power and cooling systems
- · Catalog existing infrastructure
- Identify operational efficiency issues
- Provide recommendations to increase effectiveness.

Lighting Assessment

- · Identify energy savings
- · Reduce maintenance and inventory
- Save procurement costs
- Improve productivity
- · Meet environmental standards

Power Quality

Enhanced power quality solutions available through EATON Engineering Services, Electrical and Powerware to improve system efficiency and lower operation costs.

Buy.wesco.com

Access thousands of items — complete with photos and specifications — or browse the site to preview Buy.WESCO. com's powerful features!

- Fast product search
- Price and availability
- customized shopping lists
- Quick order entry
- · Order history
- and more!

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2017 annual sales were approximately \$7.7 billion. The company employs approximately 9,000 people, maintains relationships with over 26,000 suppliers, and serves approximately 75,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates ten fully automated distribution centers and approximately 500 full-service branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

