



*Your One Source  
for Security, Datacom,  
and Electrical*



## ***A World of Solutions for Security Integrators***

- Security Expertise and Broad Product Offering
- Value Added Services
- Local Teams, Global Reach
- Custom Supply Chain Solutions

# Why Security Integrators Choose WESCO

Supporting your clients with the latest security solutions, completing projects on time, and within budget, requires a team of skilled integrators, trusted products, and innovative solutions. A partner like WESCO will help you deliver what you need, where, when, and how you need it.

Through our consultative approach, your WESCO team delivers a complete security offering, a broad portfolio of related products, and value-added services designed to support security integrators like you.

- Decades of leadership in security, data communications, infrastructure, and construction industries
- Our combined security expertise, broad product offering, and custom supply chain solutions help you compete on any security project
- Security-specific services delivered by dedicated support teams



## Local Support and Global Reach

Our local teams help you compete in your market, across the country, and around the world. Backed by our Security Team, Global Managers, and industry-leading manufacturers, your local WESCO team will work with you to find new opportunities, manage your supply chain, and coordinate the material needs of any security project.



***Account Planning  
and Sales Support***



***Physical Security  
Expertise***



***Building Relationships  
on Trust and Value***



# *Your Security Project is Our Pleasure*



Project success begins with a winning bid. At WESCO, we understand that competing demands fast response, subject matter experts, and services that help you reduce costs and boost job site performance. Our consultative, high-touch support and world-class supply chain solutions will help you succeed.



***Project Planning, Delivery  
Staging, and Job Trailers***



***Consultative,  
High-Touch Support***



***Cost and Labor-Saving  
Services***



***We can design a solution  
to meet your project and  
day-to-day needs.***

Contact your local WESCO branch by visiting [branchlocator.wesco.com](http://branchlocator.wesco.com) or send an email to [wesco-securityteam@wescodist.com](mailto:wesco-securityteam@wescodist.com)

# ***Enhancing Productivity***

## ***— Value Added Services for Security Integrators***

Our Security Team can help you standardize common solutions to drive down costs, simplify procurement, and improve delivery times. We can even bundle security-specific services for cameras and network devices to arrive IP addressed, kitted for each application, labeled, racked and stacked, staged deliveries, and much more. If you're looking to improve productivity, profitability, and competitive advantage, our Value Creation Solutions will deliver.



***Kitting and Labeling***



***Project Material  
Coordination***



***Standardized Products  
and Services Bundling***



***IP Addressing***



***eBusiness Solutions***



***Rack and Stack***



***Custom Supply  
Chain Solutions***

# *Leading Technologies*

## *— Supplying Holistic Security and Digital Transformation*

In today's connected enterprise, clients are looking for ways to drive additional value from their investments, in addition to their physical security solutions. They are leveraging data sources, open interfaces, and software to gain efficiencies and enhance the customer experience. Our broad product offering and expertise can help you compete and deliver compelling solutions to your customers.

WESCO's industry-leading suppliers in physical security, data communications, electrical, building controls, lighting, and safety products, can work with you to bring together a holistic offering that touches on every aspect of safety, security, and loss prevention.



*Dedicated Security and  
Data Communications Team*



*Broad Solutions Portfolio  
and Expertise*



*Access to Leading  
Manufacturers and  
the Latest Technologies*



*We can design a solution  
to meet your project and  
day-to-day needs.*

Contact your local WESCO branch by visiting [branchlocator.wesco.com](http://branchlocator.wesco.com) or send an email to [wesco-securityteam@wescodist.com](mailto:wesco-securityteam@wescodist.com)



**WESCO®**

WESCO Distribution, Inc.

225 West Station Square Drive, Suite 700

Pittsburgh, PA 15219

Phone: 412.454.2200

[www.wesco.com](http://www.wesco.com)

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2017 annual sales were approximately \$7.7 billion. The company employs approximately 9,000 people, maintains relationships with over 26,000 suppliers, and serves over 80,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates nine fully automated distribution centers and approximately 500 full-service branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.